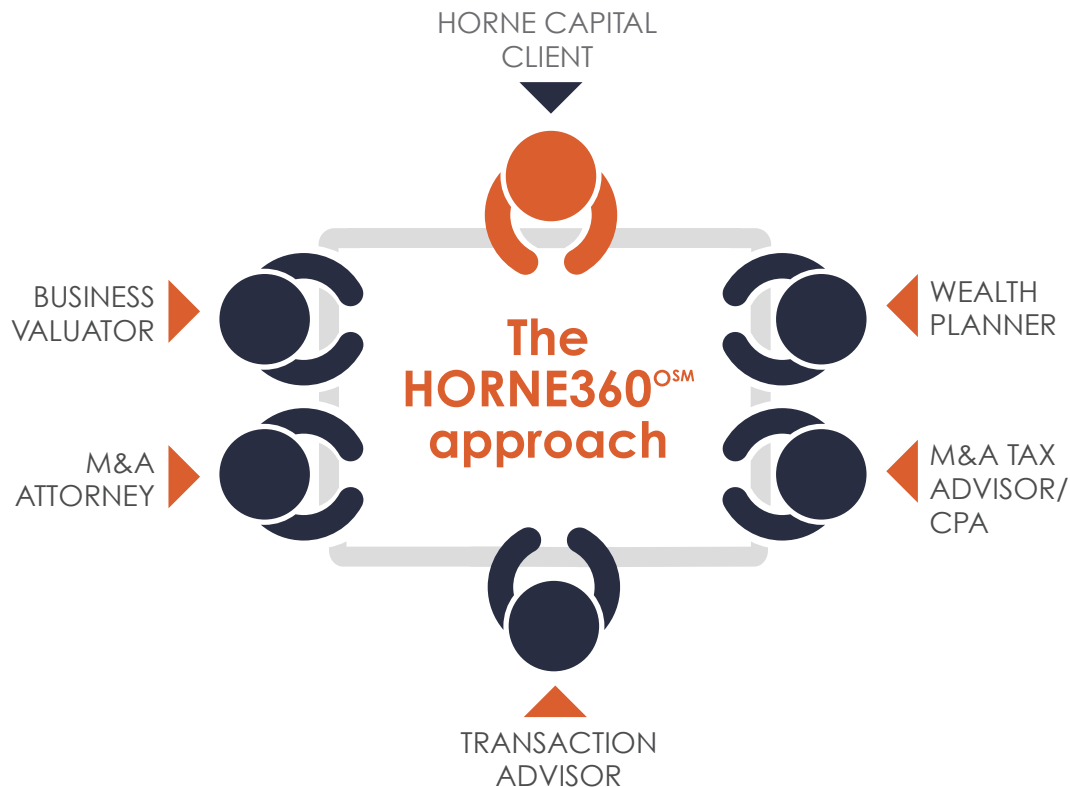


# The HORNE360<sup>SM</sup> approach to buying, selling or funding a business.

For most clients, buying or selling a business is literally a once-in-a-lifetime transaction. Our job is to make sure you have the right people at the table so you can make informed decisions every step of the way.

Don't put this complex process in the hands of a disparate group more focused on completing the transaction than on serving your best interests. These loosely organized teams often make decisions without fully considering all of the personal, operational, tax or long-term financial repercussions. Experience the HORNE Capital difference.



We help you navigate the complexities of mergers and acquisitions. Our HORNE360<sup>SM</sup> approach gives you the convenience of having a coordinated team focused on the tax, business and financial ramifications of each decision and prepares you for the personal aspects of a transaction by guiding you through the next phase of your journey.

**Business Valuator** — One of the important pieces of an M&A transaction is the fair market value of a business. A good valuation sets reasonable expectations for both the buyer and seller. A business valuator ensures you are not overpaying or selling your business for less than it's worth.

**M&A Attorney** — In the complex world of M&A, you need specialized legal counsel. We can partner you with an experienced M&A attorney who will help you make informed decisions and guide you to success.

**Transaction Advisor** — From Day One to the closing of the deal and beyond, your transaction advisor helps you navigate the process and makes sure you are set up to reap the rewards of your achievements.

**M&A Tax Advisor/CPA** — The M&A tax advisor/CPA considers the personal, tax, operational and long-term financial repercussions, so you don't face unexpected tax bills or leave significant money on the table.

**Wealth Planner** — Anytime a business is sold, it impacts personal finances. We help you plan to make your long-term dreams come true.